



41 rue Dulong
F-75017 Paris (France)
Tél. : + 33 142 27 79 08
Fax : + 33 142 27 49 95
business@eurobusiness-fr.com
www.eurobusiness-fr.com

Notre Partenaire Vous Propose
Our Partner Proposes to You

SCRAP

Ref: INXG 2008-09-1

Prices valid until **30 September 2008**

PRICE LIST: 2008/30 September

The prices can be changed without advance notice

This price list cancels and supersedes any previous one

USED RAILS R50 / R65

TOTAL CONTRACT		PRICE / MT / CIF
180 000 MT	15 000 MT x 12	\$ 419.00
360 000 MT	30 000 MT x 12	\$ 402.00
720 000 MT	60 000 MT x 12	\$ 398.00
Spot 30 000 MT	30 000 MT x 1	\$ 435.00

Rails, Ref VTC 27 Used Rails Description

The Scrap consists of R50 (51.67 Kg / M) and R65 (64.72 kg / M)

Chemical composition of Used Rails

- Carbon 0.54 / 0.82
- Silicon 0.18 / 0.40
- Manganese 0.60 / 1.05
- Sulphur 0.04 Maxi
- P 0.035 Maxi
- AS 0.01 Maxi of mass share

Norms: R 50 Gost-7173-75 and R 65 Gost – 8165-75

ISRI Codes:

27 – Rail Steel n° 1 Standard section tee rails original weight 50 pounds per yard or heavier 10 feet long and over. Suitable for rerolling into bars and shapes. Free from bent and twisted rails, frog, switch and guard rails or rails with split heads and broken flanges. Continuous welded rail may be included provided no weld is over 9 inches from the end of the piece of rail.

28A – Rail Steel n°2 cropped rails ends. Standard section, original weight of 50 pounds per yard and over, 18 inches long and under.

28B – Rail Steel n° 2 cropped rail ends. Standard section original weight 50 pounds per yard and over 2 feet long and under.

28C - Rail Steel n° 2 cropped rail ends. Standard section original weight 50 pounds per yard and over 3 feet long and under.

29- Rails Steel n° 3 Standard section tee, girder and/or guard rails, to be free from frog and switch rails not cut apart, and contain no manganese, cast, welds or attachments of any kind except angle bars. Free from concrete, dirt and foreign material of any kind.

The rails can be cut to any requested length with additional charge





HMS 1

TOTAL CONTRACT		PRICE / MT / CIF
180 000 MT	15 000 MT x 12	\$ 403.00
360 000 MT	30 000 MT x 12	\$ 385.00
720 000 MT	60 000 MT x 12	\$ 383.00
Spot 30 000 MT	30 000 MT x 1	\$ 425.00

HMS 1 & 2 (80/20)

TOTAL CONTRACT		PRICE / MT / CIF
180 000 MT	15 000 MT x 12	\$ 383.00
360 000 MT	30 000 MT x 12	\$ 370.00
720 000 MT	60 000 MT x 12	\$ 366.00
Spot 30 000 MT	30 000 MT x 1	\$ 399.00

SPECIFICATIONS

Scrap Description : H.M.S. 1&2 (80/20) and H.M.S.1 (100%)

The Seller guarantee to the Buyer that the goods delivered under the present contract will correspond to the characteristics shown below :

The scrap consists out of a mix of :

- mill scrap (stampings, cuttings, bars, etc;),
- industrial scrap (nuts, bolts, misc. pieces, etc)
- auto and truck frames and bodies
- railroad scrap (wheels, axles, parts of locomotives and carriages, etc)
- ship scrap (fittings, plate pieces, parts, etc)
- construction scrap (plate, bars, angle pieces, rods, steel pipe, etc)
- miscellaneous commercial scrap (appliance casings, frames and parts, etc)

Non-metal impurities total of 1% (one percent) or less.

All goods sold by the Seller will also be totally free from any types of radiation, bombs, arms and ammunition, mines, shell, cartridges, sealed containers, gas cylinders, explosive shells or explosive materials in any form either used or otherwise as per the specification below.

Steel scrap shall be considered free of alloys when the residual alloying elements do not exceed the following percentages :

- Nickel 0.45%
- Chromium 0.20%
- Molybdenum 0.10%
- Manganese 1.65%

The combined residuals other than manganese shall not exceed a total of 0.60%.

H.M.S.1 - ISRI Code 200 : Heavy Melting steel. Wrought iron and/or steel scrap ¼ inch or steel scrap ¼ inch and over in thickness. Individual pieces not over 60x24 inches (charging box size) prepared in a manner to insure compact charging.

H.M.S.1 - ISRI Code 201 : Heavy melting steel 3 feet x 18 inches. Wrought iron and/or steel scrap ¼ inch and over in thickness. Individual pieces not over 36x18 inches (charging box size) prepared in a manner to insure compact charging.

H.M.S.1 - ISRI Code 202 : Heavy melting steel 5 feet x 18 inches. Wrought iron and/or steel scrap ¼ inch and over in thickness. Individual pieces not over 60x18 inches (charging box size) prepared in a manner to insure compact charging.

H.M.S.2 - ISRI Code 203 : Heavy melting steel. Wrought iron or steel scrap, black and galvanized, 1/8 inch and over in thickness, charging box size to include material not suitable as N°1 heavy melting steel. Prepared in a manner to insure compact charging.

H.M.S.2 - ISRI Code 204 : Heavy melting steel. Wrought iron and steel scrap, black and galvanized, max size 36x18 inches. May include all automobile scrap properly prepared.

H.M.S.2 - ISRI Code 205 : Heavy melting steel. Wrought iron and steel scrap, black and galvanized, maximum size 36 x 18 inches. May include automobile scrap properly prepared, however, to be free of sheet iron or thin gauged material.

H.M.S.2 - ISRI Code 206 : Heavy melting steel max size 5 feet x18 inches. Wrought iron and steel scrap, black and galvanized, maximum size 60 x 18 inches. May include automobile scrap, properly prepared, however, to be free of sheet iron or thin gauged material.





Minimum Order : 30.000 Tonnes

Price C.I.F. (Cost Insurance & Freight) Incoterms 2000 : Main China Ports

For any request L.O.I. & B.C.L. obligatory:

BCL must be a document about form of the bank, with a cachet of colour and the signature.

He must be for the **LOI** there also, recent on paper in at the head of the business company with cachet and colour signature, including all coordinates to allow the simplest check on usage.

PROCEDURES AND TIMING

1. SELLER issues the Full Corporate Offer (FCO)
2. BUYER seals and signs the FCO and send it to the SELLER
3. SELLER issues the Draft Contract to be amend
4. BUYER amend the Contract and send it back to the SELLER
5. The amend Contract is signed by the BUYER electronically and send to the SELLER via e-mail. The SELLER signs electronically the copy and send it to the BUYER
6. SELLER seals and signs the Contract and sends six original copies via express courier to the BUYER
7. BUYER seals and signs the Contracts and sends three copies to the SELLER
8. BUYER and SELLER deposit the signed contract to their respective banks
9. BUYER before issuing the final copy of the non operative payment's instrument, sends the application form of the non operative payment's instrument. Duly filled in, via e-mail or via fax to the SELLER for his check
10. Within seven (7) banking days, the BUYER'S bank sends a non operative payment's instrument to the SELLER'S bank
11. Upon receipt of non operative payment's instrument, the SELLER'S bank informs accordingly the SELLER. The SELLER instruct the **SGS** for issuing of the Proof of Product (**POP**) to be send to the BUYER'S bank. The SELLER'S bank will inform the BUYER'S bank that, upon operative ness of the BG or SBLC, they will issue an active Performance Bond
12. After become operative the payment's instrument the SELLER sends an invitation letter to the BUYER to inspect the goods at the port of loading along with the **SGS** personals. (As per the BUYER'S option)
13. The certification of the product will be under **SGS'** authority along with the BUYER or a technician instructed by the BUYER
14. The document which certifies the loading and the survey will be accepted and signed by **SGS** and by the BUYER
15. The above document will be valid for collection of material. The SELLER will send three authenticated copies to the BUYER'S bank. The original copy will be together with material loaded. Upon arrival of the goods in discharge port, the BUYER will ensure himself of the certificate worthiness and will release the visa for Letter of Credit's payment
16. The shipment will start not less than 45/50 days of receipt of an operative payment's instrument at the SELLER'S bank



SPECIALISTE DE L'AFRIQUE / SPECIALIZED IN AFRICA

www.eurobusiness-fr.com

Une expérience de plus de 10 années.

More than 10 years of experience.

Une équipe de qualité.

A team of quality.

Un réseau de correspondants sur tous les continents.

A network of correspondents on all the continents.

Des partenaires dans le monde entier.

Partners in the whole world.

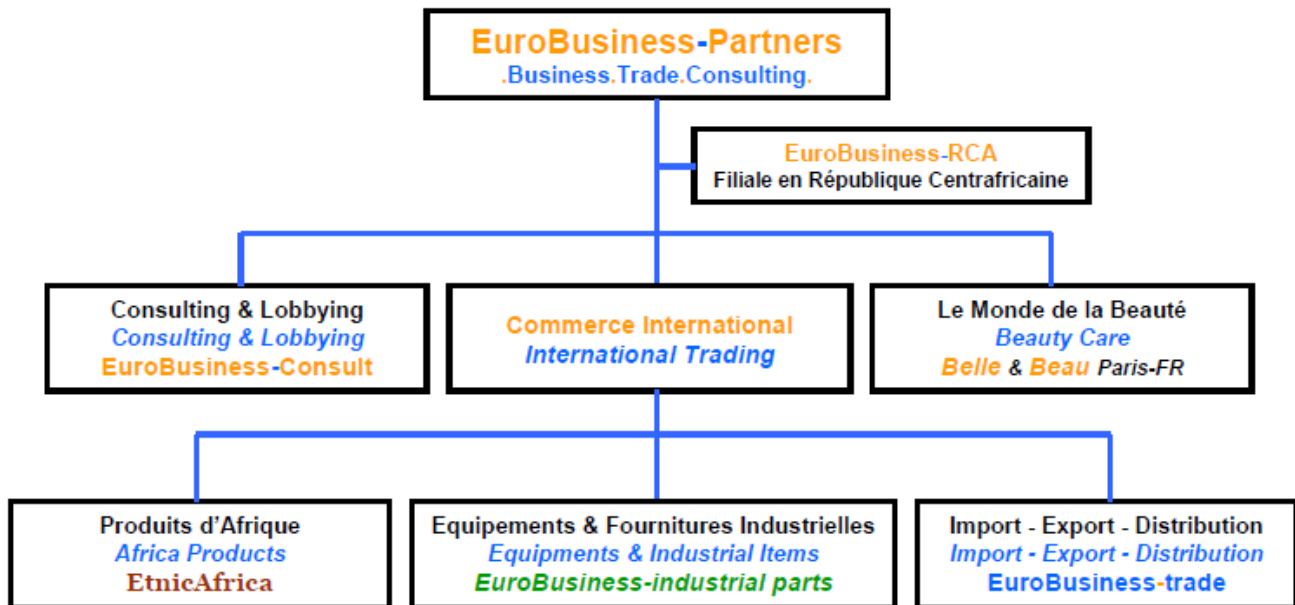
Une veille technologique et commerciale permanente.

A permanent technological and commercial survey.

Un choix de fournisseurs et de partenaires pour satisfaire nos clients.

A large range of suppliers and partners in order to satisfy our customers.

ORGANIGRAMME / ORGANIZATION CHART



ZONES DE PROSPECTIONS / CANVASSING

Europe – Afrique – Moyen Orient – Asie

Europe – Africa – Middle East – Asia



www.eurobusiness-fr.com

BUREAU : 41 rue Dulong
OFFICE : F-75017 Paris
France

Phone : + 33 142 27 79 08 business@eurobusiness-fr.com Fax : + 33 142 27 49 95

PRESIDENT : Mme. Lydia DE LUCA
CHAIRMAN:
Gsm : + 33 680 53 15 49 l.deluca@eurobusiness-fr.com

DIRECTION : Mr. Jean-Roland JUTIER
MANAGING DIRECTOR :
Gsm : + 33 685 11 63 80 jr.jutier@eurobusiness-fr.com

QUELQUES REFERENCES / SOME REFERENCES

ALGERIE : AFRICAFE – HENKEL ENAD – SAFP – SPA VERRERIE INDUSTRIELLE DU MAGHREB – SARL BOUKHAROUBA ABDALLAH – SARL BATICERAM – SARL KPMA – SARL SAPCITE – GENERAL PLAST – SARL IBRAHIM & Fils - CLINIQUE DES OASIS
ARABIE SAOUDITE : ABWA ESTABLISHMENT
BENIN : MARLAN'S COTTON
CAMEROUN : BERNABE – CICAM – PERENCO – PILCAM – PROLEG – R W KING – SOPICAM.SAFCA – UNALOR – KADJI FOOD UNION TRADING INTERNATIONAL – LES CIMENTETIES DU CAMEROUN – AIR LIQUIDE CAMEROUN
CHINE : GNP JVC – YANTAI HAIDE SPECIAL MOTOR FACTORY
CONGO : SIVOP RDC – GHANDOUR COSMETIQUE CONGO
COTE D'IVOIRE : IVOIRIENNE DE PEINTURES – BERNABE – GETRA FORAGE
GABON : BERNABE – ROUGIER – PERENCO
GUADELOUPE : SGPY SA
GUYANE : B & B GLOBE CARAIBE – TREFLERIE ARMATURES DE GUYANE
INDE : OPTEC INTERNATIONAL
IRAN : AL SAFH TRADING – MP CO
ISRAEL : GOVERNMENT OF ISRAEL
MADAGASCAR : AQUACULTURE MAHAJAMBA – LA COTONNIERE – LES PECHERIES DE NOSSI BE - SOCTAM
MALI : OMA OMNIUM MALI – PRODIMAL – SOMAPIL
MAROC : LABORATOIRE LARATS – LAFARGE CEMENTS – NOVARTIS PHARMA – OFFICE CHERIFIEN DES PHOSPHATES – ROYAL AIR MAROC – THERMOPLAST – ONHYM D.A.M
MARTINIQUE : SISAL – SACHERIE CLERY – LA GARONNE ALUMINIUM
MAURITANIE : SNIM
NIGER : SOMAIR - ENITEX
NIGERIA : OK SWEETS (OK FOODS LTD)
REPUBLIQUE du CONGO : ENI CONGO
SENEGAL : COMPAGNIE SUCRIERE SENEGALAISE – PFIZER – SIGELEC - BERNABE
TAHITI : CEGELEC
TOGO : NOUVELLE INDUSTRIE DES OLEAGINEUX DU TOGO – SIVOP TOGO - WABCO
TUNISIE : EL FOULADH – Groupe ALMES – Groupe HAMROUNI – Groupe POULINA – LEAR AUTOMOTIVE – MISFAT - SOCOMENIN – STIP –TUNIMATEC – TRAPSA – VALEO (LEONI) – AUTOMOTIVE COMPONENTS TUNISIA – SICAM - TUNISIE PORCELAINE

